

1. Name of the Mission: EMBASSY OF INDIA. PERÚ

Name of the Officer Reporting: Shri Arup Saha. (Commercial Representative & HOC)  
Contact No. of the Officer Reporting: 0051 1 2616006

2. Report Type : Monthly

3. Reporting Month: 0 2 2 0 1 7

4. Trends in Bilateral Trade (in USD Million) from the latest available data

Period of Data being reported:

From: 0 1 2 0 1 6

To : 1 2 2 0 1 6

(i) Bilateral Trade

	Exports (USD Million) Jan.- Dec. 2016	Imports (USD Million) Jan.- Dec. 2016	Total (USD Million)	Growth% of export over same period in previous year	Growth% of import over same period in previous year
Country's Total Global Trade	36.03 billion	34.32 billion	70.36 billion	8.42 %	-4.63 %
Country's Trade with India	929.917	766.787	1.69 billion	37.5 %	-13.19 %
India's percentage share	2.58 %	2.23 %	2.41 %		

Country's Global trade Jan.-Dec. 2015: Exports: USD 33.24 Billion / Imports: USD 35.99 Billion

Country's Trade with India Jan.-Dec. 2015: Exp.: USD 676.289 Million / Imp.: USD 883.261 Million

Source: SUNAT

(ii) Top items of Exports to India

Nº	Commodity	Value (USD Million) Jan.-Dec. 2015	Value (USD Million) Jan.-Dec. 2016	Growth% over same period in previous year	% Share in Total Export
1	Gold	353.988	447.787	26.50 %	48.15 %
2	Copper	213.704	380.58	78.09 %	40.93 %
3	Calcium phosphates	71.504	66.207	-7.41 %	7.12 %
4	Natural gas	13.259	10.175	-23.26 %	1.09 %
5	Other wires of synthetic filaments	1.456	4.516	210.16 %	0.49 %
6	Untoasted coffee	0	3.494	100 %	0.38 %
7	Zinc, non-alloyed superior to 99.99%	4.757	2.255	-52.6 %	0.24 %
8	Aluminium waste and scrap	0.479	2.1	338.41 %	0.23 %
9	Orthoboric acid	1.053	1.695	60.97 %	0.18 %
10	Fresh grapes	2.423	1.409	-41.85 %	0.15 %

Exports to India Jan.-Dec. 2016: USD 929.917 Million

Source: SUNAT

**(iii) Top 10 items of Exports to the World**

Nº	Commodity	Value (USD Million) Jan.-Dec. 2015	Value (USD Million) Jan.-Dec. 2016	Growth% over same period in previous year	% Share in Total Export
1	Copper	6.56 billion	8.72 billion	32.87 %	24.22 %
2	Gold	5.65 billion	6.43 billion	13.7 %	17.84 %
3	Refined copper cathodes and sections of cathodes	1.49 billion	1.37 billion	-8.07 %	3.82 %
4	Zinc	1.2 billion	1.19 billion	-0.67 %	3.31 %
5	Lead	1.08 billion	1.16 billion	7.96 %	3.24 %
6	Fish meal	1.14 billion	998.169	-12.75 %	2.77 %
7	Untoasted coffee	576.562	756.24	31.16 %	2.1 %
8	Fresh grapes	690.378	646.318	-6.38 %	1.79 %
9	Other oil without tetraethylene lead	655.811	584.178	-10.92 %	1.62 %
10	Natural gas	449.075	523.376	16.55 %	1.45 %

**Exports to the world Jan.-Dec. 2016:** USD 36.03 Billion

**Source:** SUNAT

**(iv) Main items imported from India**

Nº	Commodity	Value (USD Million) Jan.-Dec. 2015	Value (USD Million) Jan.-Dec. 2016	Growth% over same period in previous year	% Share in Total Import
1	Other automobiles 1000 cm3	57.915	78.354	35.29 %	10.22 %
2	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	36.756	48.82	32.82 %	6.37 %
3	Towers and lattice masts of iron or steel	28.564	34.974	22.44 %	4.56 %
4	Iron or steel laminated products	51.393	34.315	-33.23 %	4.48 %
5	Single yarn comb fibre measuring <=232.56 but not <192.31 decitex	29.498	31.569	7.02 %	4.12 %
6	Motorcycles	40.973	29.017	-29.18 %	3.78 %
7	Polyester	30.158	22.274	-26.14 %	2.9 %
8	Single yarn comb fibre measuring <=714.29 but not <232.5 decitex	20.518	21.218	3.41 %	2.77 %
9	Single yarn uncomb fibre measuring <=232.56 but not <192.31 decitex	0	20.473	100 %	2.67 %
10	Other vehicles, D> 1500 CM3 BUT <=3000 CM3 spark-ignition engine	0	20.139	100 %	2.63 %

**Imports from India Jan.-Dec. 2016:** USD 766.787 Million

**Source:** SUNAT

**(v) Top 10 items imports from the World**

Nº	Commodity	Value (USD Million) Jan.-Dec. 2015	Value (USD Million) Jan.-Dec. 2016	Growth% over same period in previous year	% Share in Total Import
1	Crude oil	1.56 billion	1.55 billion	-0.7 %	4.52 %
2	Diesel 2	1.21 billion	1.21 billion	-0.66 %	3.53 %
3	Mobile phones	1.09 billion	1.1 billion	1 %	3.22 %
4	Other vehicles D> 1500 CM3 BUT <=3000 CM3 alternative piston engine D D Ignition	759.35	755.18	-0.55 %	2.2 %
5	Yellow corn	477.47	515.885	8.05 %	1.5 %
6	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	423.733	420.588	-0.74 %	1.23 %
7	Soybean Oilcake And Other Solid Residues	393.302	416.134	5.81 %	1.21 %
8	TV's	359.275	371.599	3.43 %	1.08 %
9	Laptops	424.71	358.331	-15.63 %	1.04 %
10	Wheat, except for cultivation	423.631	354.222	-16.38 %	1.03 %

**Imports from the world Jan.-Dec. 2016: USD 34.32 Billion**

**Source: SUNAT**

**(vi) Top 5 competitors of India's top 5 exports**

Nº	Commodity	Five Competitors (Countries)				
1	Other automobiles 1000 cm3	South Korea	--	--	--	--
2	Other vehicles D> 1000 CM3 BUT <=1500 CM3 alternative piston engine D D Ignition	South Korea	Thailand	Indonesia	Hungary	--
3	Towers and lattice masts of iron or steel	--	--	--	--	--
4	Iron or steel laminated products	--	--	--	--	--
5	Single yarn comb fibre measuring <=232.56 but not <192.31 decitex	--	--	--	--	--

**Source: SUNAT**

**(vii) Significant Trends**

No	Details of significant trends (Max.100 words)	Analysis (Max. 100 words)
1.	Exports from Peru to India have increased by 37.5 % while Imports from India to Peru have decreased by 13.19 % as compared to 2015.	This is the first year where the Peruvian export to India has been more than its import from India.
2.	Main exports from Peru to India are Gold and Copper (48.15 % and 40.93 % respectively of total exports) and have grown by 26.5 % and 78.09 % respectively in 2016.	
3.	Also, export of synthetic filaments continue to grow from USD 1.45	

	to 4.51 million (210.16 % as compared to 2015).	
4.	Export of zinc has decreased by 52.6 % as compared to 2015.	
5.	Automobiles continues in the top of the ranking of imports from India and has increased by 35.29 % as compared to 2015.	
6.	Imports from India of iron or steel towers and lattice masts grown by 22.44 % as compared to 2015.	
7.	Import from India of iron or steel laminated products, motorcycles, and polyester came down during 2016, as compared to 2015 (-33.23 %, -29.18 % and -26.14 % respectively)	

5. Important India related statements of commercial significance by political leaders. Think tanks. chambers. associations etc.(Max.200 words)

**FTA with India would be harmful to the local textile industry (La Republica : 05/02/2017) -**

The signing of the Free Trade Agreement between Peru and India is a priority to the Peruvian government; however, Peruvian textile entrepreneurs consider that the entry of an major quantity of textile from India in the local market is harmful. Richard Abusada, Manager of PC Moda (Peruvian manufacturer of textiles) said that signing a FTA with India will lead the Peruvian Industry to disappear since Peruvian companies are not in a position to compete with Indian companies due to low salaries in India (around 40% of Peruvian salaries). Also, the drawback of exports in Peru is 4% and it is 7% in India. The sector is, therefore, requesting to be part of the negotiations of the FTA.

6. Market Access

(i) Alerts on SPS/TBT notifications.Importprocedures. Export restrictions put in place. change in trade policy:

S.No.	Notification No.and Date	Details (MAX.100 words)	Effective from (dd/mm/yy)
1.	NIL		

(ii) Alerts on Trade Defense Measures taken by respective country: Special safeguard.antidumping.CVD or anysubsidy )

S.No.	Notification No.and Date	Details of the products/sector affected (MAX.100 words)	Effective from (dd/mm/yy)
1.	NIL		

(iii) Feedback from major Indian industries/other commercial concerns set up in that country and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues (if any )Max 100 words	General Feedback (Max 100 words)
1.	NIL			

(iv) Feedback from major trade fairs/BSM INCLUDING Indian participation (whether or not supported by MAI funds

S.No	Particulars of trade fairs. dates (max.100 words)	Number of participants	List of large participants	Feedback received (Max 100 words)
1.	NIL			

(v) Feedback from local commercial visitors to trade fairs in India.including under BSM.number of visas Issues

S.No.	Particulars of trade fairs.dates(max.100 words)	Number of participants	List of large participants	Number of Business Visas Issued
1.	NIL			3

7. Investment:

(i) Opportunities for investments/assets on offer/major company divestment

S.N	Particulars of the asset/company (Max.100 words)	Contact Details (Max 100 words)
1.	NIL	

(ii) Information on Tender Notices of interest to Indian project exporters (USD 15 million& above)

No	Tender Notice No.and date	Subject (Max.100 words)	Closing Date
1.	NIL		

(iii)Information regarding upcoming major investment in India from respective country:

S.No.	Particulars of the asset/company(Max.100 words)	Sector Investment	Quantum of investment(USD million)
1.	Vistony, a Peruvian company dealing in the sector of lubricants, will expand its activities in by c construction of a plant in New Delhi, India. The construction has begun and the plant will start operations in 2018.	Lubricants	Around USD 10 million

8. Details of activities conducted out of Trade Promotion budget:

BE for 2016-17 (in Rs.Lakhs)	RE for 2016-17 (in Rs.Lakhs)	Amount Utilized (in Rs.Lakhs)	Details of activity (Max.100 words)
1.00	2.0	1.007	Exp towards clearing of consignment of CII, annual subscription of database of local companies, Make in India banner, trade reports

9. Action taken on the previous JWG's.Joint Commission.sub - commission etc.(issues that Mission had to follow up with host government)

S.No.	Details of JWG/JEC	Action point (Max.100 words each)	Action Taken (Max.100 words each)
	NIL		

#### 10. Trade queries for Imports/Exports

S.	Enquery Originator	Product	(Import/ Export)	Action Taken
1.	AKMIRA EXIM PVT. LTD.	Dehydrated onion, garlic, fruits & vegetables, handicraft and stationary items	Export	Provided list of importers in Peru
2.	QUALITY LIFESCENCES PVT. LTD.	Products of Handicrafts, Marble statues, Glass beads	Export	Provided list of importers in Peru
3.	JULIO MANUEL FAZIO ARELLANO	Gold	Export	Provided list of importers in India
4.	HANSAL INTERNATIONAL	Agriculture commodity, handicraft, hardware, kitchenware	Export	Provided list of importers in Peru
5.	LOVE GREEN PERU	Fritillaria, katira gond, zanthoxylum armatum dc, ball copra c, gall stones	Import	Provided list of exporters in India
6.	AROMAHERBAL EXPORT	Mucuna pruriens, butea monosperma, moringa leaves & powder, neem leaves & powder, solanum nigrum leaves, tulsi leaves & powder, cassia tora(panwad), adhatoda vasica leaves & powder, solanum nigrum (nightshade / makoi), senna, bala (sida cordifolia)	Export	Provided list of importers in Peru
7.	LAKSHMI AGRI EXPORTS	Agro & Agro based products, Coconut, Spices-Seasoning	Export	Provided list of importers in Peru
8.	ARYAVART EXPORT	Turmeric powder, red chilly powder, guar gum powder, coriander powder, soya bean.	Export	Provided list of importers in Peru
9.	SOPHIA IMPEX	Liquid bromine, soyabean meal (non gmo) grade, basmati rice	Export	Provided list of importers in Peru

#### 11. Any other issue of importance (Max.200 words)

## BOLIVIA

Period of Data being reported:

From: 

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1	2	2	0	1	6
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### (i) Bilateral Trade

	Exports (USD Million) Jan.-Dec. 2015	Imports (USD Million) Jan.-Dec. 2016	Total (USD Million)	Growth% of export over same period in previous year	Growth% of import over same period in previous year
<b>Country's Total Global Trade</b>	7.09 billion	7.35 billion	14.44 billion	-18.68 %	-19.34 %
<b>Country's Trade with India</b>	122.149	106.642	228.791	-37.79 %	-10.3 %
<b>India's percentage share</b>	1.722 %	1.45 %	1.58 %		

**Country's Global trade Jan.-Dec. 2015:** Exports: USD 8.72 Billion /Imports: USD 9.11 Billion

**Country's Trade with India Jan.-Dec. 2015:** Exp: USD 196.356 Million/Imp: USD 118.893 Million

**Source:** INE Bolivia

### (ii) Top items of Exports to India

Nº	Commodity	Value (USD Million) Jan.-Dec. 2015	Value (USD Million) Jan.-Dec. 2016	Growth% over same period in previous year	% Share in Total Export
1	Gold	157.082	118.167	-24.77 %	96.74 %
2	Refined vegetable oils and fat	3.227	1.741	-46.05 %	1.43 %
3	Animal feed	0	1.31	100 %	1.07 %
4	Leather	0.685	0.413	-39.71 %	0.34 %
5	Legumes and fruits	0.118	0.316	167.8 %	0.26 %
6	Raw leather and skins	0.685	0.154	-77.52 %	0.13 %
7	Wood	0.015	0.036	140 %	0.03 %
8	Minerals and Waste of minerals	0.031	0.006	-80.65 %	0.00 %
9	Non-Metalic mineral articles	0	0.003	100 %	0.00 %

**Exports to India Jan.-Dec. 2016:** USD 122.149 Million

**Source:** INE Bolivia

**(iii) Top 10 items of Exports to the World**

<b>Nº</b>	<b>Commodity</b>	<b>Value (USD Million) Jan.-Dec. 2015</b>	<b>Value (USD Million) Jan.-Dec. 2016</b>	<b>Growth% over same period in previous year</b>	<b>% Share in Total Export</b>
1	Natural gas	3.78 billion	2.08 billion	-44.99%	29.33%
2	Minerals and Waste of minerals	1.69 billion	1.86 billion	9.91%	26.26%
3	Gold	725.548	742.762	2.37%	10.47%
4	Animal feed	521.582	565.217	8.37%	7.97%
5	Non-ferrous metals	367.473	417.349	13.57%	5.88%
6	Refined vegetable oils and fat	295.701	311.958	5.50%	4.40%
7	Legumes and fruits	281.579	278.703	-1.02%	3.93%
8	Various manufactured articles	133.825	153.861	14.97%	2.17%
9	Petroleum and derivates	247.844	116.214	-53.11%	1.64%
10	Cereals	151.303	103.045	-31.89%	1.45%

**Exports to the world Jan.-Dec. 2016: USD 7.09 Billion**

**Source: INE Bolivia**

**(iv) Top 10 items imports from India**

<b>Nº</b>	<b>Commodity</b>	<b>Value (USD Million) Jan.-Dec. 2015</b>	<b>Value (USD Million) Jan.-Dec. 2016</b>	<b>Growth% over same period in previous year</b>	<b>% Share in Total Import</b>
1	Road vehicles	42.807	43.261	1.06 %	40.57 %
2	Medicines and pharmaceutical products	19.577	16.759	-14.39 %	15.72 %
3	Rubber products	8.713	5.857	-32.78 %	5.49 %
4	Special machinery for determined industries	15.219	5.458	-64.14 %	5.12 %
5	Iron and steel	10.568	5.206	-50.74 %	4.88 %
6	Chemical materia and products	4.156	5.004	20.4 %	4.69 %
7	Yarn, fabrics, textile fibers	3.835	2.824	-26.36 %	2.65 %
8	Organic chemicals	1.956	2.623	34.1 %	2.46 %
9	Home appliances and parts	2.674	2.498	-6.58 %	2.34 %
10	Industrial machinery and equipment and parts	0.724	2.13	194.2 %	2 %

**Imports from India Jan.-Dec. 2016: USD\$ 106.642 Million**

**Source: INE Bolivia**



**(v) Top 10 items of imports from the world**

<b>Nº</b>	<b>Commodity</b>	<b>Value (USD Million) Jan.-Dec. 2015</b>	<b>Value (USD Million) Jan.-Dec. 2016</b>	<b>Growth% over same period in previous year</b>	<b>% Share in Total Import</b>
1	Road vehicles	1.21 billion	1.04 billion	-13.7 %	14.23 %
2	Petroleum and derivates	1.02 billion	720.188	-29.81 %	9.8 %
3	Special machinery for determined industries	781.213	556.787	-28.73 %	7.57 %
4	Industrial machinery and equipment and parts	604.636	491.88	-18.65 %	6.69 %
5	Iron and steel	540.271	437.981	-18.93 %	5.96 %
6	Home appliances and parts	407.852	391.429	-4.03 %	5.32 %
7	Chemical materia and products	346.669	303.568	-12.43 %	4.13 %
8	Manufactured articles of metal	298.206	295.227	-1 %	4.02 %
9	Various manufactured articles	269.292	279.111	3.65 %	3.8 %
10	Devices and equipment for telecommunication and sound devices	256.713	239.407	-6.74 %	3.26 %

**Imports from the world Jan.-Dec. 2016: USD\$ 7.35 Billion**

**Source: INE Bolivia**